

**THE UNITED REPUBLIC OF TANZANIA  
NATIONAL EXAMINATIONS COUNCIL OF TANZANIA  
ADVANCED CERTIFICATE OF SECONDARY EDUCATION  
EXAMINATION**

**152/1**

**COMMERCE 1**  
(For Both School and Private Candidates)

**Time: 3 Hours**

**Year: 2020**

---

**Instructions**

1. This paper consists of **seven (7)** questions.
2. Answer **five (5)** questions. Question **one (1)** is compulsory.
3. Each question carries **twenty (20)** marks.
4. Communication devices and any unauthorised materials are **not** allowed in the examination room.
5. Write your **Examination Number** on every page of your answer booklet(s).

maktaba.tetea.org



Answer **five (5)** questions. Question **one (1)** is compulsory.

1. Motor vehicle policy is the only type of policy issued under accident insurance. In six points, argue against this statement.
2. Sometimes the wholesalers may not be involved in the distribution of goods but yet goods can smoothly reach the final consumers. Explain six conditions which enable the final consumers to smoothly get the goods without involving wholesalers.
3. In six points, explain the contribution of capital in the production process.
4. You have been invited to make a presentation to local traders on the essential commercial documents that they must use in commercial transactions. Describe six main commercial documents that you will include in your presentation.
5. The government of Tanzania is highly investing in transport and communication because the sector influences the rapid growth of commerce. In six points, justify this statement.
6. Explain how businessmen and consumers benefit from exhibition and trade fair advertisement. Give three benefits to businessmen and three to consumers.
7. Analyse six ways used by the Bank of Tanzania (BoT) to control the lending capacity of National Bank of Commerce (NBC) in Tanzania.